

SENIOR LIVING LUNCH & LEARN

TUESDAY
JUNE 13, 2017

MatrixCare
Integrated Care. Better Outcomes.

Tuesday,
June 13, 2017
11:00 am - 1:00 pm

Join us for networking, complimentary light lunch, and these leadership and sales topics:



Sharee Cummings
Cummings Consulting,
LLC

Improving Team Productivity to Increase Resident Satisfaction.

It is not a question of how well each process works..the question is how well they all work together. Learn how to improve resident care, services and assessment processes through staffing alignment, and work flow efficiencies. Plus, learn new ways to increase management team productivity in leadership, training and implementation.

In service industries, we can include people from multiple functions in developing services and processes.

Most leaders focus exclusively on results. That's not a bad thing, but managing results is half the leader's job. The other half?



Patrick Hart
MatrixCare
VP Senior Living Solutions

Why Your Competition Is Winning

Learn from an experienced sales leader:-

- What makes a sales team strong vs. weak
- 7 deadly sins of sales
- Characteristics of successful sales people

Location:
MatrixCare
3011 Internet Drive, Suite 120
Frisco, Texas

[Please RSVP to reserve your spot!](#)

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